# **Monthly Indicators**



#### December 2018

Home prices were consistently up again in most markets in 2018 but at reduced levels compared to recent years. High demand for few homes for sale fueled price increases, but evidence is mounting that inventory will finally improve in 2019. This may apply some downward pressure on prices for beleaguered home buyers. A fourth interest rate hike by the Federal Reserve in 2018 spooked the stock market to close out the year. The Fed has indicated that the number of rate increases in 2019 will be halved, which may be of little comfort to an already compressed consumer.

New Listings were down 43.6 percent for single family homes and 57.4 percent for Condo/TIC/Coop properties. Pending Sales increased 10.3 percent for single family homes but decreased 28.6 percent for Condo/TIC/Coop properties.

The Median Sales Price was up 3.4 percent to \$1,500,000 for single family homes and 6.7 percent to \$1,195,000 for Condo/TIC/Coop properties. Months Supply of Inventory remained flat for single family units but was down 27.8 percent for Condo/TIC/Coop units.

Unemployment rates remained remarkably low again in 2018, and wages continued to improve for many U.S. households. It is generally good for all parties involved in real estate transactions when wages grow, but the percentage of increase, on average, has not kept pace with home price increases. This created an affordability crux in the second half of 2018. Housing affordability will remain an important storyline in 2019.

### **Monthly Snapshot**

+ 3.4%	+ 6.7%	+ 6.2%
One-Year Change in	One-Year Change in	One-Year Change in
Median Sales Price	Median Sales Price	Median Sales Price
Single Family	Condo/TIC/Coop	All Property Types

Residential real estate activity in San Francisco County (Districts 1-10), comprised of single-family properties, townhomes and condominiums. Percent changes are calculated using rounded figures.

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## **Single Family Activity Overview**





Key Metrics	Historical Sparkbars	12-2017	12-2018	Percent Change	YTD 2017	YTD 2018	Percent Change
New Listings	12-2015 12-2016 12-2017 12-	78  <sup>2018</sup>	44	- 43.6%	2,601	2,708	+ 4.1%
Pending Sales	12-2015 12-2016 12-2017 12-	107	118	+ 10.3%	2,263	2,232	- 1.4%
Sold Listings	12-2015 12-2016 12-2017 12-	149	155	+ 4.0%	2,268	2,216	- 2.3%
Median Sales Price	12-2015 12-2016 12-2017 12-	\$1,450,000	\$1,500,000	+ 3.4%	\$1,416,586	\$1,600,000	+ 12.9%
Avg. Sales Price	12-2015 12-2016 12-2017 12-	\$1,908,433	\$1,804,655	- 5.4%	\$1,777,723	\$1,970,816	+ 10.9%
Days on Market	12-2015 12-2016 12-2017 12-	28	33	+ 17.9%	27	23	- 14.8%
Active Listings	12-2015 12-2016 12-2017 12-	231	223	- 3.5%			
% of Properties Sold Over List Price	12-2015 12-2016 12-2017 12-	73.2%	67.7%	- 7.5%	78.8%	80.1%	+ 1.6%
% of List Price Received	12-2015 12-2016 12-2017 12-	114.3%	110.5%	- 3.3%	115.1%	116.0%	+ 0.8%
Affordability Ratio	12-2015 12-2016 12-2017 12-	35	33	- 5.7%	36	31	- 13.9%
Months Supply	12-2015 12-2016 12-2017 12-3	1.2	1.2	0.0%			

## **Condo/TIC/Coop Activity Overview**



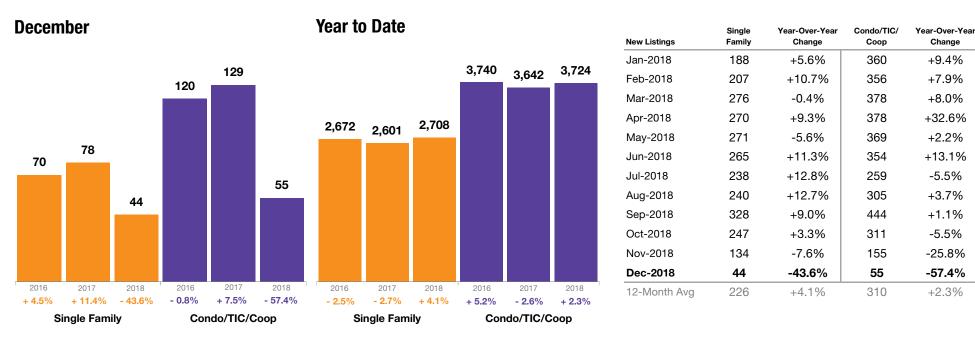
Key metrics by report month and for year-to-date (YTD) starting from the first of the year.

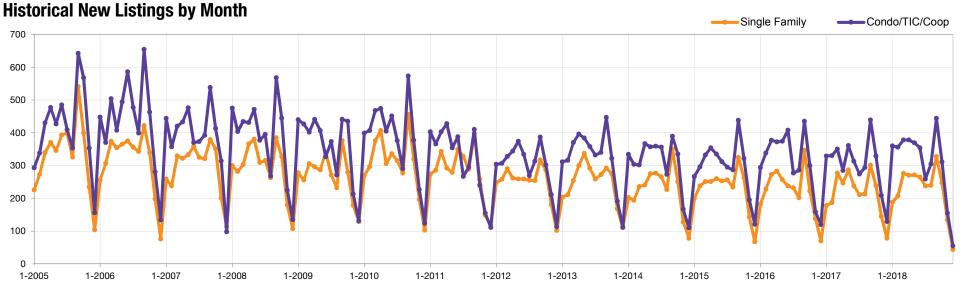
Key Metrics	Historical Sparkbars	12-2017	12-2018	Percent Change	YTD 2017	YTD 2018	Percent Change
New Listings	12-2015 12-2016 12-2017 12-2018	129	55	- 57.4%	3,642	3,724	+ 2.3%
Pending Sales	12-2015 12-2016 12-2017 12-2018	192	137	- 28.6%	2,900	2,968	+ 2.3%
Sold Listings	12-2015 12-2016 12-2017 12-2018	250	177	- 29.2%	2,894	2,989	+ 3.3%
Median Sales Price	12-2015 12-2016 12-2017 12-2018	\$1,120,000	\$1,195,000	+ 6.7%	\$1,147,000	\$1,200,000	+ 4.6%
Avg. Sales Price	12-2015 12-2016 12-2017 12-2018	\$1,263,727	\$1,339,543	+ 6.0%	\$1,294,701	\$1,323,351	+ 2.2%
Days on Market	12-2015 12-2016 12-2017 12-2018	45	45	0.0%	37	32	- 13.5%
Active Listings	12-2015 12-2016 12-2017 12-2018	425	333	- 21.6%			
% of Properties Sold Over List Price	12-2015 12-2016 12-2017 12-2018	54.4%	46.9%	- 13.8%	59.0%	60.8%	+ 3.1%
% of List Price Received	12-2015 12-2016 12-2017 12-2018	103.8%	102.3%	- 1.4%	105.0%	106.4%	+ 1.3%
Affordability Ratio	12-2015 12-2016 12-2017 12-2018	53	47	- 11.3%	52	47	- 9.6%
Months Supply	12-2015 12-2016 12-2017 12-2018	1.8	1.3	- 27.8%			

### **New Listings**

A count of the properties that have been newly listed on the market in a given month.



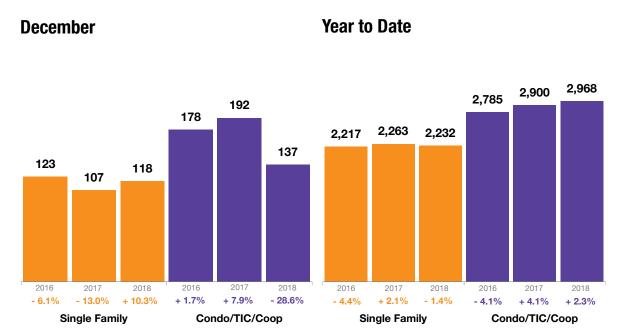




### **Pending Sales**

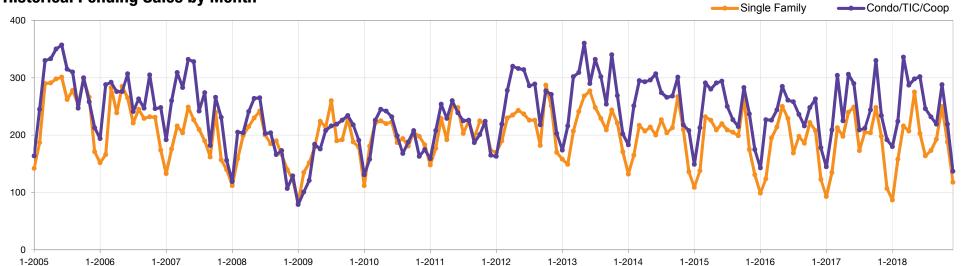
A count of the properties on which offers have been accepted in a given month.





Pending Sales	Single Family	Year-Over-Year Change	Condo/TIC/ Coop	Year-Over-Year Change
Jan-2018	87	-6.5%	180	+24.1%
Feb-2018	158	+17.0%	224	+7.2%
Mar-2018	216	+1.4%	336	+10.5%
Apr-2018	207	+4.5%	287	+27.6%
May-2018	275	+14.6%	298	-2.6%
Jun-2018	203	-18.5%	302	+4.1%
Jul-2018	164	-5.2%	246	+17.7%
Aug-2018	173	-15.6%	232	+9.4%
Sep-2018	193	-5.4%	219	-10.2%
Oct-2018	250	+0.8%	288	-12.7%
Nov-2018	188	-5.1%	219	-6.4%
Dec-2018	118	+10.3%	137	-28.6%
12-Month Avg	186	-1.4%	247	+2.3%

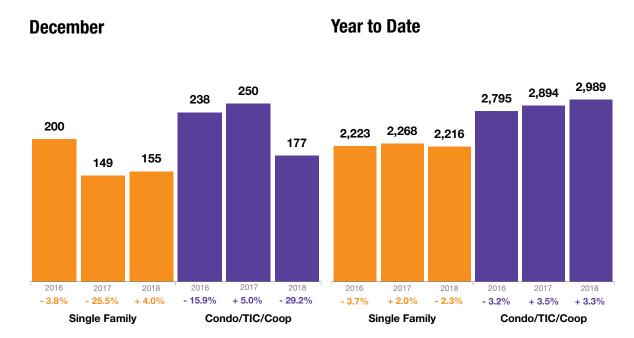
#### **Historical Pending Sales by Month**



### **Sold Listings**

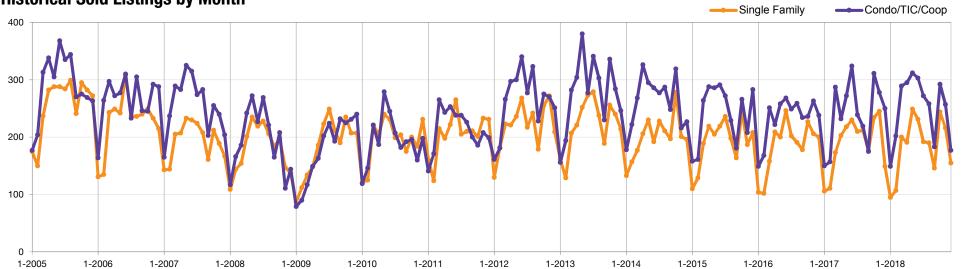
A count of the actual sales that closed in a given month.





Sold Listings	Single Family	Year-Over-Year Change	Condo/TIC/ Coop	Year-Over-Year Change
Jan-2018	95	-10.4%	149	-0.7%
Feb-2018	107	-3.6%	202	+28.7%
Mar-2018	200	+15.6%	289	+0.7%
Apr-2018	191	-5.9%	295	+27.2%
May-2018	249	+14.2%	312	+14.7%
Jun-2018	231	+0.4%	303	-6.5%
Jul-2018	192	-8.6%	272	+13.8%
Aug-2018	190	-10.4%	258	+17.8%
Sep-2018	146	-17.5%	183	+4.6%
Oct-2018	244	+4.3%	292	-6.1%
Nov-2018	216	-11.8%	257	-7.6%
Dec-2018	155	+4.0%	177	-29.2%
12-Month Avg	185	-2.3%	249	+3.3%

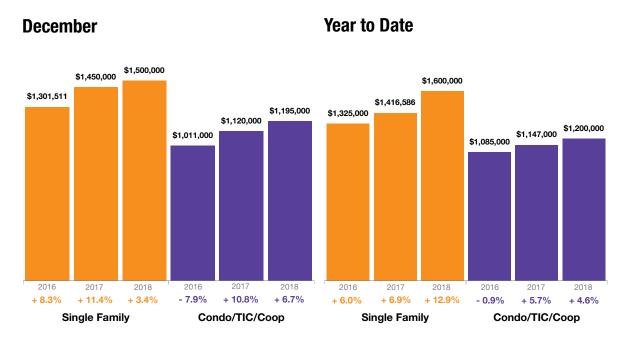
#### **Historical Sold Listings by Month**



### **Median Sales Price**



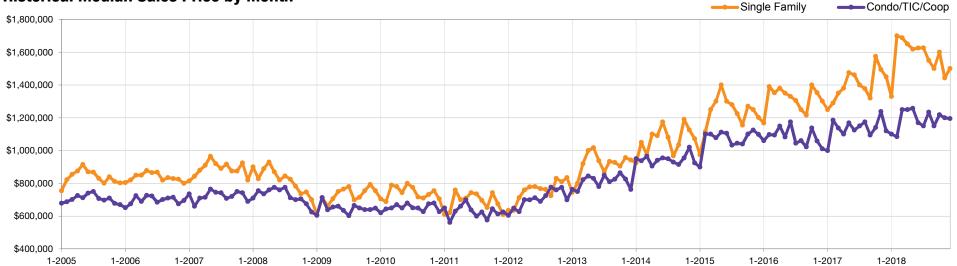




Median Sales Price	Single Family	Year-Over-Year Change	Condo/TIC/ Coop	Year-Over-Year Change
Jan-2018	\$1,330,000	+6.4%	\$1,100,000	+10.0%
Feb-2018	\$1,700,000	+31.8%	\$1,085,000	-8.4%
Mar-2018	\$1,687,500	+25.0%	\$1,250,000	+9.9%
Apr-2018	\$1,650,000	+19.6%	\$1,250,000	+13.6%
May-2018	\$1,618,888	+9.8%	\$1,257,500	+7.6%
Jun-2018	\$1,625,000	+11.2%	\$1,170,000	+4.0%
Jul-2018	\$1,626,250	+16.2%	\$1,150,000	0.0%
Aug-2018	\$1,550,000	+12.5%	\$1,234,400	+5.1%
Sep-2018	\$1,500,000	+13.6%	\$1,150,000	+5.0%
Oct-2018	\$1,600,000	+1.6%	\$1,218,500	+6.9%
Nov-2018	\$1,442,500	-3.5%	\$1,200,000	-3.0%
Dec-2018	\$1,500,000	+3.4%	\$1,195,000	+6.7%
12-Month Avg*	\$1,600,000	+12.9%	\$1,200,000	+4.6%

<sup>\*</sup> Median Sales Price for all properties from January 2018 through December 2018. This is not the average of the individual figures above.

#### **Historical Median Sales Price by Month**



## **Average Sales Price**

Average sales price for all closed sales, not accounting for seller concessions, in a given month.

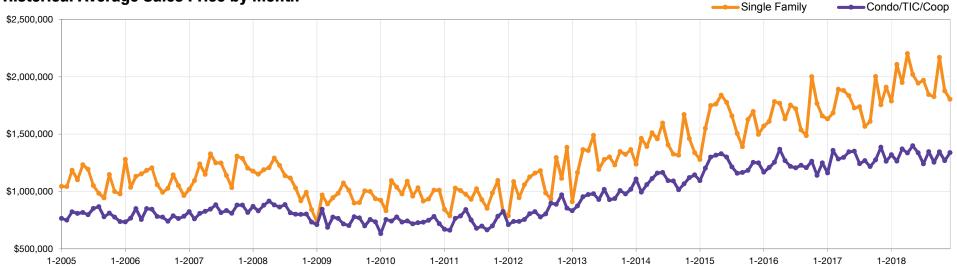


#### **Year to Date December** \$1,970,816 \$1,908,433 \$1,804,655 \$1,777,723 \$1,705,939 \$1,658,512 \$1,233,483 \$1,294,701 \$1,323,351 \$1,339,543 \$1,250,090 \$1,263,727 2017 2018 2018 2017 2016 2017 2018 2016 + 10.8% + 15.1% - 5.4% + 0.0% + 1.1% + 6.0% + 4.5% + 4.2% + 10.9% - 0.7% + 5.0% + 2.2% Single Family Condo/TIC/Coop Single Family Condo/TIC/Coop

Avg. Sales Price	Single Family	Year-Over-Year Change	Condo/TIC/ Coop	Year-Over-Year Change
Jan-2018	\$1,787,311	+9.4%	\$1,321,377	+13.7%
Feb-2018	\$2,107,409	+25.1%	\$1,264,649	-6.9%
Mar-2018	\$1,949,493	+3.1%	\$1,371,131	+6.9%
Apr-2018	\$2,202,113	+17.1%	\$1,335,718	+3.0%
May-2018	\$2,020,490	+10.1%	\$1,399,046	+3.9%
Jun-2018	\$1,943,346	+12.5%	\$1,337,494	-1.0%
Jul-2018	\$1,969,483	+13.3%	\$1,241,331	-0.1%
Aug-2018	\$1,844,836	+17.7%	\$1,347,023	+6.1%
Sep-2018	\$1,826,997	+13.4%	\$1,255,936	+3.2%
Oct-2018	\$2,168,225	+8.3%	\$1,345,345	+5.5%
Nov-2018	\$1,876,642	+6.9%	\$1,269,045	-8.5%
Dec-2018	\$1,804,655	-5.4%	\$1,339,543	+6.0%
12-Month Avg*	\$1,970,816	+10.9%	\$1,323,351	+2.2%

<sup>\*</sup> Avg. Sales Price for all properties from January 2018 through December 2018. This is not the average of the individual figures above.

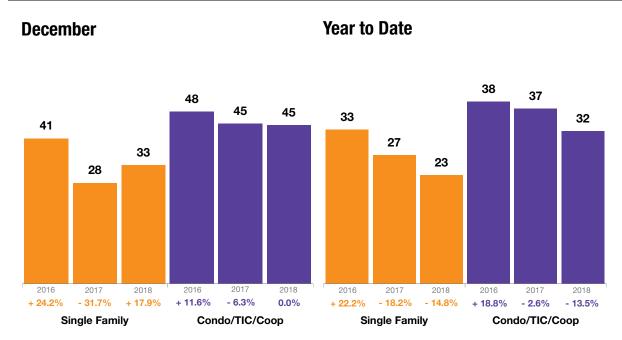
#### **Historical Average Sales Price by Month**



### **Days on Market Until Sale**

Average number of days between when a property is listed and when an offer is accepted in a given month.

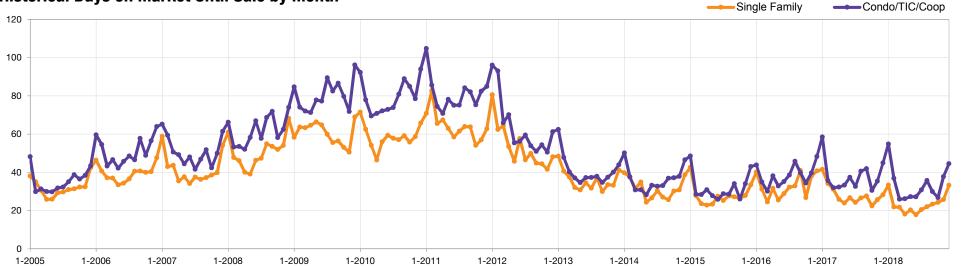




Days on Market	Single Family	Year-Over-Year Change	Condo/TIC/ Coop	Year-Over-Year Change
Jan-2018	33	-21.4%	55	-6.8%
Feb-2018	22	-35.3%	37	+2.8%
Mar-2018	22	-29.0%	26	-18.8%
Apr-2018	18	-30.8%	26	-18.8%
May-2018	20	-16.7%	27	-18.2%
Jun-2018	18	-33.3%	27	-27.0%
Jul-2018	21	-12.5%	31	-6.1%
Aug-2018	22	-18.5%	36	-12.2%
Sep-2018	23	-17.9%	30	-28.6%
Oct-2018	24	+9.1%	27	-12.9%
Nov-2018	26	0.0%	38	+8.6%
Dec-2018	33	+17.9%	45	0.0%
12-Month Avg*	23	-15.7%	32	-12.9%

<sup>\*</sup> Days on Market for all properties from January 2018 through December 2018. This is not the average of the individual figures above.

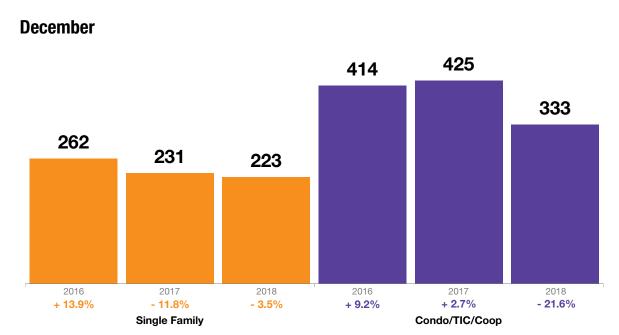
#### **Historical Days on Market Until Sale by Month**



### **Inventory of Active Listings**

The number of properties available for sale in active status at the end of a given month.

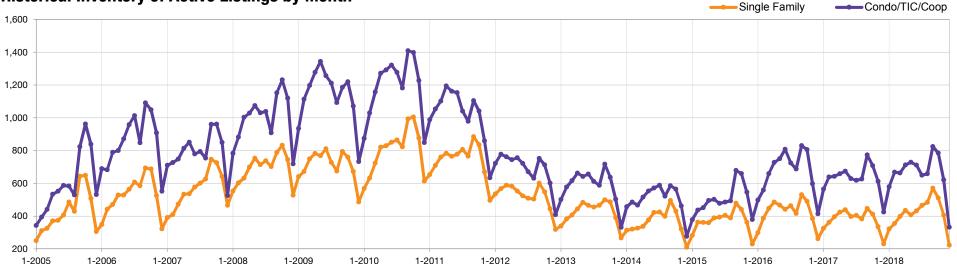




Active Listings	Single Family	Year-Over-Year Change	Condo/TIC/ Coop	Year-Over-Year Change
Jan-2018	322	-1.2%	579	+2.5%
Feb-2018	355	-1.9%	668	+4.5%
Mar-2018	398	+0.5%	663	+3.1%
Apr-2018	435	+2.6%	712	+8.2%
May-2018	408	-7.1%	729	+8.2%
Jun-2018	432	+8.5%	711	+13.0%
Jul-2018	465	+14.8%	650	+5.2%
Aug-2018	484	+26.4%	658	+5.1%
Sep-2018	571	+27.7%	824	+6.5%
Oct-2018	511	+23.7%	785	+10.9%
Nov-2018	407	+21.5%	621	+1.3%
Dec-2018	223	-3.5%	333	-21.6%
12-Month Avg*	418	+9.9%	661	+4.8%

<sup>\*</sup> Active Listings for all properties from January 2018 through December 2018. This is not the average of the individual figures above.

#### **Historical Inventory of Active Listings by Month**



## % of Properties Sold Over List Price



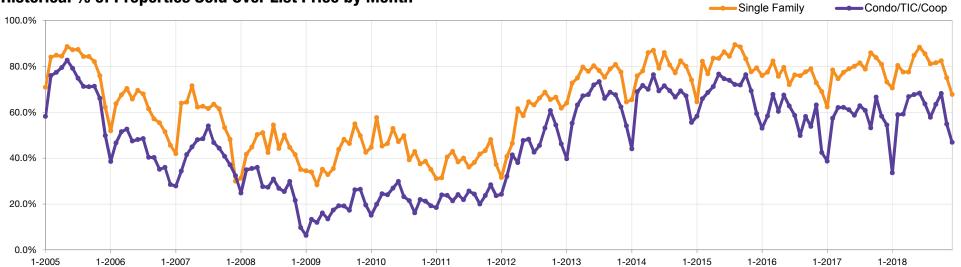
Percentage found when dividing the number of properties sold by properties sold over its original list price, not accounting for seller concessions.

Decem	ber		Year to Date								
69.0%	73.2%	67.7%		54.4%	40.00	75.8%	78.8%	80.1%	58.2%	59.0%	60.8%
			42.4%		46.9%						
2016	2017	2018	2016	2017	2018	2016	2017	2018	2016	2017	2018
- 13.0% Sir	+ 6.1% ngle Fam	- 7.5% ily	- 28.6% Con	+ 28.3% ido/TIC/C	- 13.8% oop	- 7.9% Si	+ 4.0% ngle Fam	+ 1.6% ily	- 17.2% Con	+ 1.4% ido/TIC/C	+ 3.1% oop

% of Properties Sold Over List Price	Single Family	Year-Over-Year Change	Condo/TIC/ Coop	Year-Over-Year Change
Jan-2018	70.5%	+13.2%	33.6%	-13.2%
Feb-2018	80.4%	+2.6%	58.9%	+2.8%
Mar-2018	77.5%	+3.9%	59.2%	-4.5%
Apr-2018	77.5%	+0.3%	66.8%	+7.6%
May-2018	84.7%	+7.4%	67.6%	+10.8%
Jun-2018	88.3%	+10.4%	68.3%	+16.6%
Jul-2018	85.4%	+4.9%	63.6%	+1.3%
Aug-2018	81.1%	+2.9%	57.8%	-4.8%
Sep-2018	81.5%	-5.1%	63.4%	+19.4%
Oct-2018	82.4%	-1.7%	68.2%	+2.4%
Nov-2018	75.0%	-7.2%	54.9%	-5.8%
Dec-2018	67.7%	-7.5%	46.9%	-13.8%
12-Month Avg	80.1%	+1.7%	60.8%	+3.0%

<sup>\* %</sup> of Properties Sold Over List Price for all properties from January 2018 through December 2018. This is not the average of the individual figures above.

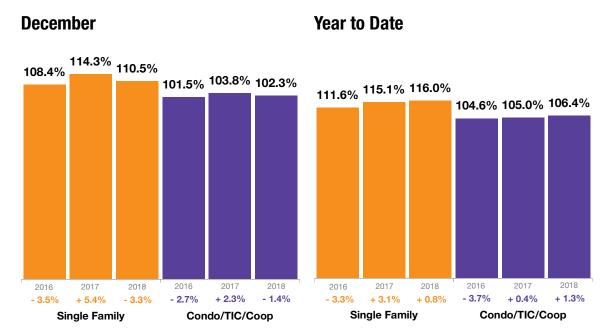
#### **Historical % of Properties Sold Over List Price by Month**



### % of List Price Received



Percentage found when dividing a property's sales price by its most recent list price, then taking the average for all properties sold in a given month, not accounting for seller concessions.



% of List Price Received	Single Family	Year-Over-Year Change	Condo/TIC/ Coop	Year-Over-Year Change
Jan-2018	112.3%	+4.4%	101.7%	+0.3%
Feb-2018	115.8%	+1.8%	105.1%	+1.2%
Mar-2018	117.5%	+4.5%	107.1%	+2.1%
Apr-2018	119.2%	+3.3%	108.9%	+3.6%
May-2018	119.5%	+3.6%	108.4%	+2.8%
Jun-2018	120.1%	+2.8%	107.3%	+1.4%
Jul-2018	117.2%	+0.1%	107.2%	+1.1%
Aug-2018	114.9%	-0.5%	105.7%	0.0%
Sep-2018	115.4%	-0.8%	106.5%	+1.6%
Oct-2018	114.0%	-1.4%	107.7%	+1.0%
Nov-2018	111.4%	-3.5%	104.2%	-0.3%
Dec-2018	110.5%	-3.3%	102.3%	-1.4%
12-Month Avg*	116.0%	+0.8%	106.4%	+1.3%

<sup>\* %</sup> of List Price Received for all properties from January 2018 through December 2018. This is not the average of the individual figures above.

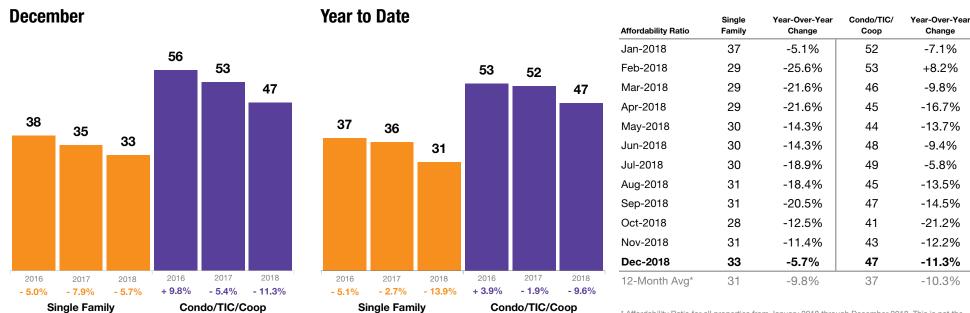
#### **Historical % of List Price Received by Month**



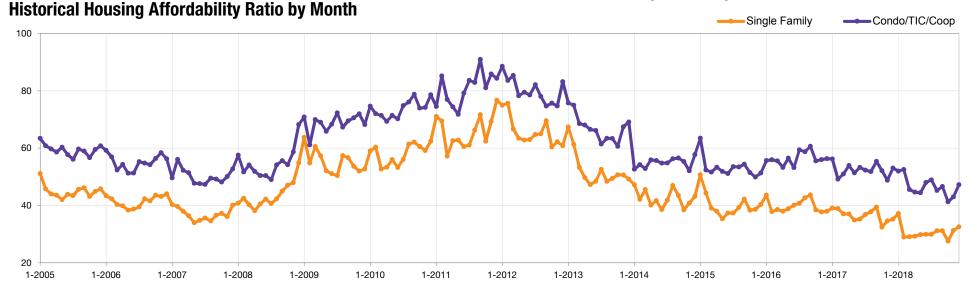
## **Housing Affordability Ratio**



This index measures housing affordability for the region. For example, an index of 120 means the median household income is 120% of what is necessary to qualify for the median-priced home under prevailing interest rates. A higher number means greater affordability.



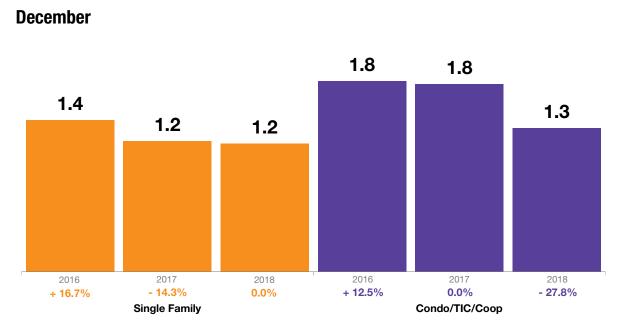
<sup>\*</sup> Affordability Ratio for all properties from January 2018 through December 2018. This is not the average of the individual figures above.



### **Months Supply of Inventory**



The inventory of homes for sale at the end of a given month, divided by the average monthly pending sales from the last 12 months.



Months Supply	Single Family	Year-Over-Year Change	Condo/TIC/ Coop	Year-Over-Year Change
Jan-2018	1.7	-5.6%	2.4	0.0%
Feb-2018	1.9	-5.0%	2.7	-3.6%
Mar-2018	2.1	0.0%	2.7	0.0%
Apr-2018	2.3	0.0%	2.8	0.0%
May-2018	2.1	-12.5%	2.9	+3.6%
Jun-2018	2.3	+9.5%	2.8	+7.7%
Jul-2018	2.5	+13.6%	2.5	-3.8%
Aug-2018	2.6	+30.0%	2.5	-7.4%
Sep-2018	3.1	+29.2%	3.2	-3.0%
Oct-2018	2.7	+22.7%	3.1	+6.9%
Nov-2018	2.2	+22.2%	2.5	0.0%
Dec-2018	1.2	0.0%	1.3	-27.8%
12-Month Avg*	2.2	+9.0%	2.6	-1.7%

<sup>\*</sup> Months Supply for all properties from January 2018 through December 2018. This is not the average of the individual figures above.

#### **Historical Months Supply of Inventory by Month**



## **All Properties Activity Overview**





Key Metrics	Historical Sparkbars	12-2017	12-2018	Percent Change	YTD 2017	YTD 2018	Percent Change
New Listings	12-2015 12-2016 12-2017 12-2018	207	99	- 52.2%	6,243	6,432	+ 3.0%
Pending Sales	12-2015 12-2016 12-2017 12-2018	299	255	- 14.7%	5,163	5,200	+ 0.7%
Sold Listings	12-2015 12-2016 12-2017 12-2018	399	332	- 16.8%	5,162	5,205	+ 0.8%
Median Sales Price	12-2015 12-2016 12-2017 12-2018	\$1,255,000	\$1,332,500	+ 6.2%	\$1,250,000	\$1,350,000	+ 8.0%
Avg. Sales Price	12-2015 12-2016 12-2017 12-2018	\$1,504,482	\$1,556,689	+ 3.5%	\$1,506,924	\$1,599,006	+ 6.1%
Days on Market	12-2015 12-2016 12-2017 12-2018	39	39	0.0%	33	28	- 15.2%
Active Listings	12-2015 12-2016 12-2017 12-2018	656	556	- 15.2%			
% of Properties Sold Over List Price	12-2015 12-2016 12-2017 12-2018	61.4%	56.6%	- 7.8%	67.7%	69.0%	+ 1.9%
% of List Price Received	12-2015 12-2016 12-2017 12-2018	107.7%	106.1%	- 1.5%	109.4%	110.5%	+ 1.0%
Affordability Ratio	12-2015 12-2016 12-2017 12-2018	40	37	- 7.5%	40	36	- 10.0%
Months Supply	12-2015 12-2016 12-2017 12-2018	1.5	1.3	- 13.3%			

### **Activity by District**

Key metrics by report month for the districts of San Fransisco.





- SF District 1: Northwest (Sea Cliff, Lake, Jordan Park / Laurel Heights, Outer Richmond, Central Richmond, Inner Richmond, Lone Mountain)
- Central West (Outer Sunset, Central Sunset, Inner Sunset, Outer Parkside, Parkside, Inner Parkside, Golden Gate Heights) SF District 2:
- SF District 3: Southwest (Pine Lake Park, Lake Shore, Merced Manor, Stonestown, Lakeside, Merced Heights, Ingleside, Ingleside Heights, Oceanview)
- Twin Peaks W (Forest Hill (& Ext), W Portal, St Francis Wd, Balboa Terr, Mt Dav Manor, Ingleside Terr, Monterey Hts, Wstwd Pk & H'Inds, Shrwd Fst, Miraloma Pk, Dmnd Hts, Mdtwn Terr) SF District 4:
- Central (Haight Ashbury, Cole Vly / Prnssus Hts, Clarndn Hts, Corona Hts, Twin Pks, Glen Pk, Noe Vly, Eureka Vly / Dolores Hts, Mission Dolores, Duboce Trngl, Buena Vista / Ashbury Hts)
- SF District 6: Central North (Lower Pacific Heights, Anza Vista, Western Addition, North Panhandle, Alamo Square, Hayes Valley)
- SF District 7: North (Marina, Cow Hollow, Presidio Heights, Pacific Heights)
  - Northeast (North Waterfront, North Beach, Russian Hill, Telegraph Hill, Nob Hill, Financial District / Barbary Coast, Downtown, Van Ness / Civic Center, Tenderloin)
  - Central East (Yerba Buena, South Beach, South of Market, Mission Bay, Inner Mission, Potrero Hill, Central Waterfront / Dogpatch, Bernal Heights)
- SF District 10: Southeast (Outer Mission, Mission Terr, Excelsior, Portola, Bayview, Silver Terr, Hunters Pt, Candlestick Pt, Bayview Hts, Little Hollywood, Visitation Vly, Crocker Amazon)

	<b>Active Listings</b>		<b>Sold Listings</b>			<b>Median Sales Price</b>			Days on Market			<b>Months Supply</b>			
	12-2017	12-2018	+/-	12-2017	12-2018	+/-	12-2017	12-2018	+/-	12-2017	12-2018	+/-	12-2017	12-2018	+/-
Single Family															
1 SF District 1	18	18	0.0%	10	16	+60.0%	\$1,970,900	\$1,937,500	-1.7%	48	34	-29.2%	1.4	1.1	-21.4%
2 SF District 2	19	27	+42.1%	27	24	-11.1%	\$1,450,000	\$1,294,000	-10.8%	25	38	+52.0%	0.6	0.8	+33.3%
3 SF District 3	12	14	+16.7%	9	9	0.0%	\$1,300,000	\$1,150,000	-11.5%	18	27	+50.0%	0.9	1.1	+22.2%
4 SF District 4	24	17	-29.2%	19	24	+26.3%	\$1,575,250	\$1,654,000	+5.0%	24	35	+45.8%	1.0	0.6	-40.0%
5 SF District 5	33	23	-30.3%	19	26	+36.8%	\$2,300,000	\$2,215,000	-3.7%	25	27	+8.0%	1.3	0.8	-38.5%
6 SF District 6	12	8	-33.3%	1	4	+300.0%	\$3,800,000	\$1,765,000	-53.6%	100	24	-76.0%	4.2	2.1	-50.0%
7 SF District 7	21	21	0.0%	8	5	-37.5%	\$4,247,500	\$3,550,000	-16.4%	55	29	-47.3%	2.5	2.5	0.0%
8 SF District 8	11	10	-9.1%	1	3	+200.0%	\$13,750,000	\$2,300,000	-83.3%	0	46		4.1	4.1	0.0%
9 SF District 9	29	30	+3.4%	18	14	-22.2%	\$1,579,500	\$1,362,500	-13.7%	20	32	+60.0%	1.3	1.5	+15.4%
10 SF District 10	52	55	+5.8%	37	30	-18.9%	\$980,000	\$1,127,500	+15.1%	29	37	+27.6%	1.2	1.5	+25.0%
Condo/TIC/Coop															
1 SF District 1	15	17	+13.3%	12	13	+8.3%	\$1,025,000	\$1,125,000	+9.8%	49	30	-38.8%	1.6	1.2	-25.0%
2 SF District 2	6	4	-33.3%	1	5	+400.0%	\$1,250,000	\$990,000	-20.8%	55	75	+36.4%	2.1	0.8	-61.9%
3 SF District 3	7	8	+14.3%	4	1	-75.0%	\$1,332,326	\$595,000	-55.3%	14	17	+21.4%	2.5	2.6	+4.0%
4 SF District 4	7	7	0.0%	8	3	-62.5%	\$832,500	\$665,000	-20.1%	51	29	-43.1%	2.0	1.4	-30.0%
5 SF District 5	51	21	-58.8%	30	20	-33.3%	\$1,377,000	\$1,541,000	+11.9%	40	34	-15.0%	1.4	0.6	-57.1%
6 SF District 6	59	34	-42.4%	24	18	-25.0%	\$1,092,500	\$1,047,500	-4.1%	39	35	-10.3%	2.3	1.4	-39.1%
7 SF District 7	31	30	-3.2%	24	17	-29.2%	\$1,540,000	\$1,750,000	+13.6%	36	47	+30.6%	1.2	1.2	0.0%
8 SF District 8	76	76	0.0%	39	36	-7.7%	\$1,129,000	\$1,050,000	-7.0%	53	48	-9.4%	1.9	1.9	0.0%
9 SF District 9	152	113	-25.7%	99	63	-36.4%	\$1,065,000	\$1,155,000	+8.5%	47	51	+8.5%	1.7	1.3	-23.5%
10 SF District 10	21	23	+9.5%	9	1	-88.9%	\$972,000	\$785,000	-19.2%	54	9	-83.3%	2.6	3.6	+38.5%